



GUIDING YOU TOWARDS THE NEXT GENERATION BUSINESS SUITE



THE NEXT GENERATION BUSINESS SUITE

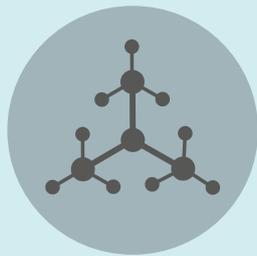
Organisations need to manage disruption, reconsider their business and adapt business models to today's fully digitised world. In view of this transformation, they need to be able to connect their ERP system to many other systems, including cloud-based applications.

SAP S/4HANA is a new generation of ERP solutions running in real time, integrating predictive analytics, big data and mobile access. These solutions will support companies in transforming workplaces, engaging with customers in new ways and providing new opportunities for organisations to collaborate. By unifying data in real time, SAP S/4HANA provides instant insights enabling better decisions. SAP S/4HANA will eventually replace all SAP systems.

TRADITIONAL ERP



SILOED DATA



PARTIALLY CONNECTED

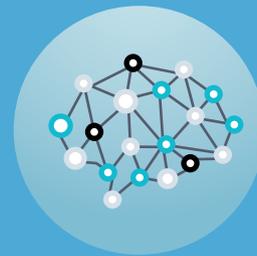


REPORTING TOOL

NEXT GENERATION BUSINESS SUITE



UNIFIED DATA IN REAL TIME



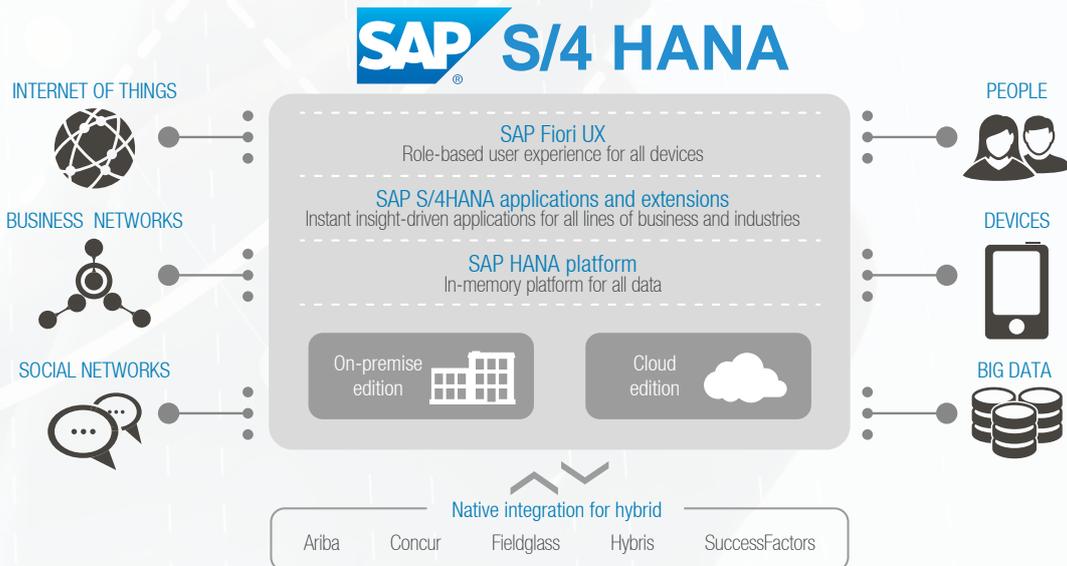
FULLY CONNECTED TO CUSTOMERS
SUPPLIERS AND WORKFORCE



INTELLIGENT, PREDICTIVE TOOLS BASED ON
PATTERNS AND TRENDS

ABOUT SAP S/4HANA

SAP S/4HANA is the short form for SAP Business Suite 4 SAP HANA. It is a new product fully built on the in-memory SAP HANA platform and modern design principles with the SAP Fiori user experience (UX). It can be deployed on-premise, in the cloud or in a hybrid configuration.



SAP S/4HANA delivers massive simplifications (customer adoption, data model, user experience, decision making, business processes and models) and innovations (Internet of Things, big data, business networks and mobile first) to help businesses run more simply in the digital economy.

WHAT BRINGS IN-MEMORY COMPUTING?

With in-memory computing, you can:

- 1 Modernise business processes** from finance to supply chain, running them in real time with no data replication and no batch programs required
- 2 Extend business processes** to interoperate with business partners almost in real time via advanced cloud-based business networks
- 3 Leverage big data** from sensors, social and geospatial data. Bringing all this data together leads to perfect recommendations, which can be instantly acted upon in transactional systems via human and machine-to-machine interfaces

These capabilities open infinite new ways for optimising business, driving business innovation, simplifying everything, reducing costs and providing the agility required in a quickly changing world.

THE BUSINESS VALUE OF SAP S/4HANA



REAL TIME

Eliminate batch processing, data reconciliation



RESPONSIVE

Improve user satisfaction by reducing waiting time



PREDICTIONS

Discover and respond to future opportunities and challenges



DRILLDOWNS

Analyse at any level without exporting data



SIMULATION

Explore the impact of business decisions on outcomes



RECOMMENDATIONS

Built-in data driven decision support systems

TOWARDS THE **AGILE, DATA-DRIVEN** ENTERPRISE

SAP S/4HANA is more than just a new technology. It is designed to drive instant value across lines of business and industries with the ultimate sophistication: simplicity.

By processing information in a completely new way – 10,000 times faster than before – it generates a wealth of opportunities for companies. They can work in real time, integrate mobile applications in their processes, connect to social media and more. This is leading to an unprecedented cultural shift and a need to review the organisation's processes. A great opportunity to rethink the business.

From a business value perspective, SAP S/4HANA means business models can be reinvented to drive new revenues and profits. Firstly, organisations can now easily connect to people, devices and business networks to deliver new value to customers on any channel – Internet of Things and big data capabilities will become accessible to any business. Secondly, organisations can dramatically simplify their processes, drive them in real time and change them as required to improve efficiency – batch processing is no longer required. And finally, business users can now get real-time insights into data from any source: planning, execution, prediction and simulation – decisions can be made on the fly with a high level of granularity for faster business impact.

YOUR BENEFIT: **SIMPLICITY**

Reimagined business models

Simplicity to connect to people, devices and business networks in real time to unlock the potential of the digital economy and to deliver new experiences and extra value to customers. The Internet of Things and big data become accessible to any business – no more complex business collaborations and interactions.

Reimagined business decisions

Simplicity to gain any insight into any data from anywhere in real time with planning, execution, prediction and simulation now all done on the fly at the highest level of granularity to drive faster business impact – no more complex data consolidation.

Reimagined business processes

Simplicity to focus on the essential tasks in real time and change business processes as required to gain new efficiencies – no more extensive batch processing.

Reimagined user experience

Simplicity to get the job done across lines of business with a personalised, responsive and simple user experience available on any device – no more complex and different user interfaces.

Reimagined IT

Simplicity to reduce data footprint and work with larger data sets in one system to save costs (hardware and operational) and time – reintegrate ERP, CRM, SRM, SCM and PLM co-deployed – no more indices, aggregates, data redundancies and discrepancies between systems.

TRASYS INTERNATIONAL, YOUR ONE STOP

SAP S/4HANA PORTFOLIO DISCOVERY CONSULTING

- Discovery workshops showing SAP S/4HANA in all functional and technical domains
- Business case creation (costs/benefits)
- Application roadmap integrating SAP S/4HANA and options in the cloud
- Impact and feasibility studies for SAP S/4HANA migration



SAP MANAGED OPERATIONS AND SUPPORT

- L1, L2 and L3 helpdesk
- Corrective and evolutive maintenance with contractual obligations
- 24/7 functional and technical support
- Landscape optimisation

Trasys International is SAP certified for SAP hosting services, SAP HANA Operations services and is certified SAP Partner Center of Expertise



BUSINESS TRANSFORMATION

- Process remodelling
- Implementation of new functionalities
- New application development with latest generation user interface
- Change management

TOP SHOP FOR THE SAP S/4HANA PORTFOLIO

LICENCE SALES

Our **Certified Partner Centre of Expertise** allows us to resell licences and offer you the certainty of benefiting from high-level support services.



SAP HANA PORTFOLIO AS A SERVICE

- Our investment capabilities and partnerships with major hardware vendors (IBM, HP, VCE...) mean you benefit from the most efficient technical solutions for hosting your SAP systems
- We provide the SAP S/4HANA platform as a full service in our georesilient data centres in Belgium
- We are certified by SAP for SAP hosting services and SAP HANA operations services, with audited assurance of our ability to execute

TECHNICAL TRANSFORMATION

- Database upgrade and migration
- SAP S/4HANA upgrade and migration

In-Memory computing
Predictive Analytics
Big Data
Mobile Access

HOW DO WE GUIDE YOU THROUGH YOUR SAP S/4HANA JOURNEY?

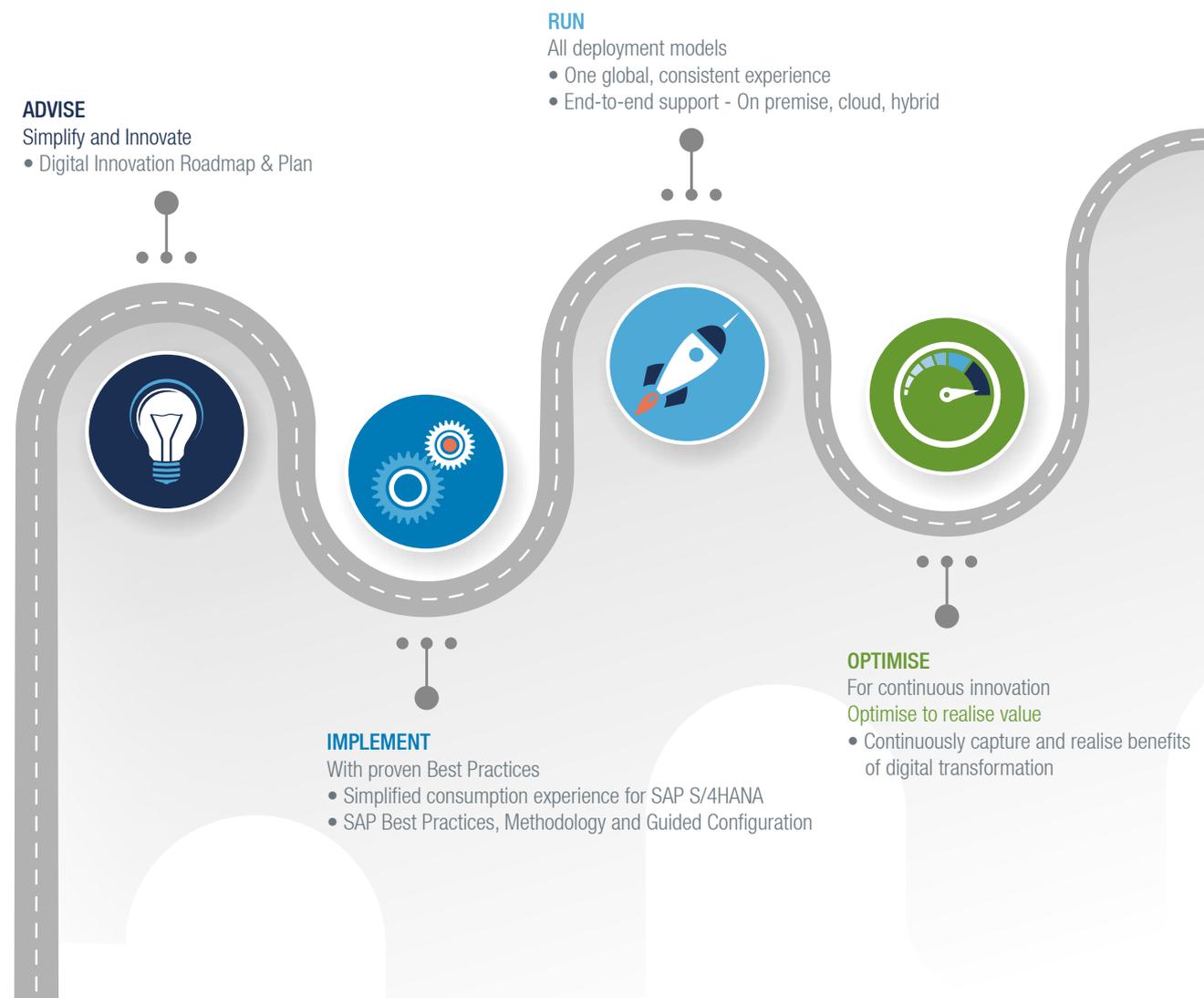
SAP S/4HANA creates a lot of opportunities but also raises certain questions. Simplification is at the core, but how to get started? What are those simplifications and how do you migrate your system, including customer-specific code? What will your migration path look like and what about your future landscape?

You will need to find answers to these and many more questions. It's not just about whether you should implement SAP S/4HANA, but also about how to implement the new system in the best possible way.

You will need transition scenarios and migration paths. What about deployment on-premise, in the cloud or in a hybrid set-up? You will need your own roadmap to realise the expected business benefits for your specific situation.

WE ARE HERE TO HELP YOU

Trasys International has a broad range of services throughout your complete end-to-end journey to the next generation business suite. It ranges from identifying business value and the roadmap for change, to implementation with proven best practices, covering all deployment models and optimisation for continuous innovation across your migration or new SAP S/4HANA implementation.



OUR UNIQUE SELLING POINTS

TRASYS INTERNATIONAL STRATEGY WITH SAP S/4HANA IS TO:

- Help customers move to the cloud in a fast and simple way
- Avoid unnecessary pre-investments in hardware and services
- Provide a fast proof-of-concept of the simplified and fast business suite
- Offer real choice of deployment for SAP S/4HANA (on-premise, cloud and hybrid) in a fast and simple way



ONE STOP SHOP FOR SAP

We provide end-to-end support, enabling you to focus on your core business. Our consultants help you identify the solution that best fits your requirements and design the technical architecture before it is rolled out and calibrated.

Our specialists configure the solution and integrate your application with other systems, including tailor-made developments if needed.

We ensure the maintenance of your business suite and provide advice for future decisions: releases, upgrades and migrations.



DEPLOYMENT MODELS TAILORED TO YOUR NEEDS

SAP S/4HANA can be deployed on-premise, in a private cloud, in the public cloud (Microsoft Azure, Amazon AWS) or in a hybrid model.

In a private cloud model, you benefit from a fast, cost-effective and secure SAP S/4HANA platform deployed in full service mode from our georesilient data centres in Belgium.

Hybrid deployments combine on-premise and cloud solutions for increased IT flexibility and accelerated business innovation.



SAP CERTIFICATIONS

SAP® Certified
in Hosting Services

SAP® Certified
in SAP HANA® Operations Services

SAP® Certified
Partner Center of Expertise



SAP EXPERTISE

Our SAP Solution Centre includes over 70 experts (developers, basic components, analysts, consultants) with very broad business, functional and technical knowledge gained from various business sectors.

TRASYS INTERNATIONAL ERP SOLUTIONS AND BEYOND

We implement ERP solutions that cover all the organisation's functional domains, including accounting, financial management, production, procurement, marketing, sales and customer relations (CRM), human resources (HRM), quality assurance, maintenance, project management, etc.

With SAP S/4HANA we provide an end-to-end solution that includes hardware and software infrastructure which can be deployed on-premise, in the cloud, in a hybrid model or in a private cloud. This means that your SAP solution can be hosted in our data centres for a fast start as well as in the long term. Trasy International is the only SAP hosting infrastructure in Belgium that is certified by the designer.

Our SAP team specialises in specific business sectors, for which we offer appropriate vertical solutions. For instance:

- Public sector: our specialists configure specific SAP modules for budget accounting, taxes and subsidy management, etc
- Utilities: our business experts rely on SAP ISU (Industry Solution for Utilities) in order to offer solutions dedicated to distributors
- Healthcare: our Xperthis subsidiary provides its ERP4HC solution, which is dedicated to hospitals and based on technologies developed by SAP
- International Organisations: we help deploy SAP solutions for financial, project and grant management
- Industry: our customers rely on us to perform hosting and provide services for production planning, plant maintenance, logistics (MM, (e)WM), sales and distribution, ... These modules fit in well with our Industrial Solutions portfolio, where we satisfy a wide range of automation requirements in process and manufacturing industries by providing solutions for manufacturing execution systems (MES), warehouse management, product life cycle management (PLM) and supervisory control and data acquisition systems (SCADA)

Beyond SAP, Trasy International provides a complete range of services covering IT consultancy, software, infrastructure and managed staffing. We help customers take full advantage of their IT assets to optimise and accelerate processes, innovate and grow their business, and transform to better match the new digital reality.

THEY TRUST US



TEN REASONS FOR CHOOSING TRASY'S INTERNATIONAL

- 1 You avoid unnecessary pre-investments in hardware and services
- 2 You get a fast proof-of-concept to help you build your business case
- 3 Your data stays local, in a state-of-the-art secured infrastructure. Trasy's International is the only SAP certified hosting and HANA operations services in Belgium to date
- 4 You choose the deployment model that best fits your situation
- 5 You move to the cloud in a fast and simple way
- 6 We have 70 experts (developeppers, basic components, analysts, consultants) actively taking care of your ERP
- 7 We provide one-stop-shop services, from consultancy to maintenance, including licence sales
- 8 We have strong customer references for SAP S/4HANA
- 9 We encapsulate ERP in a broader context: from industry expertise to security
- 10 We are close to you and able to respond in a swift and agile way to your particular needs



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